



Did You Hear? Draper and Kramer Promotes Four Executives

A Daily Look at the Movers and Shakers in Commercial Real Estate

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from left: Ed Polich, Blas Puzon, Christine Ramsey and Julie Stevlingson

Property and financial services firm Draper and Kramer has promoted four key executives to help guide the company's future direction and growth.

The 126-year-old, Chicago-based company promoted **Edward Polich** to executive vice president of real estate, **Blas Puzon** to chief investment officer and **Christine Ramsey** to chief administrative officer. Draper and Kramer also expanded the role of Senior Vice President and Director of Management Services **Julie Stevlingson** to include leading the firm's construction services and property operations.

Each of the four has “made significant contributions to Draper and Kramer’s success in recent years,” Draper and Kramer President and Chief Executive Officer **Todd Bancroft** said in a statement announcing the promotions.

Polich, a 37-year real estate industry veteran, rejoined Draper and Kramer as chief development officer in 2014. He worked for the firm for eight years in the 1980s before leaving as a vice president. In his new role as executive vice president, Polich will oversee Draper and Kramer's development initiatives and chair its investment committee that evaluates potential transactions.

In his new role as chief investment officer, Puzon will oversee all portfolio management functions including acquisitions, dispositions, property management and asset management. Puzon, who joined Draper and Kramer as senior vice president of acquisitions, oversaw its 2018 purchase of [North 680](#) , a luxury rental community in Schaumburg, Illinois, and [Burnham Pointe](#) in the Printer's Row section of Chicago.

Ramsey joined Draper and Kramer as senior vice president of human resources in 2016 and led the group when the Chicago Tribune named the firm one of the area's

top workplaces in 2017 and 2018. In her new position as chief administrative officer, Ramsey will lead communications, stockholder relations and risk management as well as continue to oversee human resources operations.

Stevlingson's role was expanded to include construction services and property operations after overseeing Draper and Kramer's residential management portfolio since joining the firm five years ago. Draper and Kramer's residential portfolio comprises 10,000 units in Chicago, Minneapolis, St. Louis and San Antonio. She'll continue to oversee the 1,200 employees in Draper and Kramer's management services division.

Savills Studley Strengthens Leadership with Three Executive Appointments



from left: Claudine Larreur, Janet Woods and Christopher White

Tenant-focused commercial real estate advisory firm Savills Studley has hired two executives and promoted a third across the company.

Claudine Larreur joins the firm as chief human resources officer and **Janet Woods** as Northeast regional lead. **Christopher White** has been promoted to the role of Southeast regional lead.

As regional leads, Woods and White will work with Savills Studley's national leadership to employ best practices, support interdisciplinary collaboration among the company's service lines, recruit brokers and teams, open new offices and identify acquisition opportunities.

Woods joins Savills Studley from net lease and investment sales firm Stan Johnson Co., where she served as regional managing director for the East Coast and as a member of the national executive team and its national corporate finance practice. Before that, Woods held management and brokerage roles at DTZ, the Staubach Company and Cassidy Turley. She has more than 20 years of brokerage and advisory experience, including work in capital markets, tenant representation and assisting non-profits, municipalities and education organizations with their real estate needs.

White has been promoted from the role of vice chairman and market leader of Savills Studley's Atlanta office. In his prior role, he grew Savills Studley's Atlanta office into one of the region's premier tenant advisory practices. White has more than 20 years of experience delivering labor and operations strategy, real estate transaction management and corporate services solutions. Earlier in his career, White held brokerage and management roles at Cushman & Wakefield, DTZ and Cassidy Turley.

Larreur joins Savills Studley from global consulting firm Alvarez & Marsal, where she served in a similar capacity. Before that, she worked in human resources at LPL Financial and Jones Lang LaSalle, where she focused on talent management, learning and development, management systems, business partners and benefits administration.

Monument Capital Names Knight as Executive Vice President



Erin Knight

Monument Capital Management, a real estate investment firm and member company of A-Rod Corp., has named **Erin D. Knight** as an executive vice president.

Based in the firm's Miami, Florida, office, Knight will lead investor relations for Monument Capital Management's current and future real estate investment funds in addition to oversight of the firm's growth strategy and community relations.

Knight brings more than 20 years of diversified experience in finance and banking, most recently as chief operating officer of a high-end women's fashion house. Previously, she served as executive vice president and Miami-Dade market president for Stonegate Bank, now known as Home BancShares, and before that as a senior vice president and private banking sales manager for Regions Bank.



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